

WESTERN DIGITAL CORPORATION
INVESTOR INFORMATION SUMMARY

Q4 FY2008 (All amounts in millions, except ASPs and headcount)

	Q4 FY07	Q1 FY08	Q2 FY08	Q3 FY08	Q4 FY08
HARD DRIVE UNITS:	24.9	29.4	34.2	34.5	35.2
REVENUE¹:	\$1,367	\$1,766	\$2,204	\$2,111	\$1,993
HARD DRIVE AVERAGE SELLING PRICE:	\$55	\$59	\$61	\$59	\$56
GROSS MARGIN %:	15.0%	18.3%	23.3%	22.6%	21.3%
REVENUE BY CHANNEL (HDD ONLY):					
OEM	47%	50%	48%	50%	57%
DISTRIBUTORS	36%	31%	34%	34%	24%
RETAIL	17%	19%	18%	16%	19%
REVENUE BY GEOGRAPHY (HDD ONLY):					
AMERICAS	40%	34%	32%	28%	29%
EUROPE	26%	33%	32%	31%	25%
ASIA	34%	33%	36%	41%	46%
REVENUE CONCENTRATION (HDD ONLY):					
10 LARGEST CUSTOMERS	48%	46%	47%	48%	53%
WORLDWIDE HEADCOUNT:	29,572	41,263	42,534	41,876	50,072
CASH RELATED INFORMATION:					
CASH FLOW FROM OPERATIONS	\$154	\$219	\$519	\$431	\$318
CAPITAL EXPENDITURES	\$85	\$163	\$169	\$137	\$146
DEPRECIATION AND AMORTIZATION	\$61	\$78	\$111	\$111	\$113
DAYS SALES OUTSTANDING	46	51	45	44	46
INVENTORY METRICS:					
RAW MATERIALS	\$12	\$165	\$171	\$153	144
WORK IN PROCESS	94	145	131	131	145
FINISHED GOODS	<u>153</u>	<u>151</u>	<u>157</u>	<u>171</u>	<u>167</u>
TOTAL INVENTORY, NET	\$259	\$461	\$459	\$455	\$456
INVENTORY TURNS	18	13	15	14	14

¹ Revenue includes external sales of media and substrates of \$40 million in Q1'08, \$120 million in Q2'08, \$89 million in Q3'08; beginning Q4'08, external sales of media and substrates are no longer reported separately.